



**Quality Produce International (QPI)** is a leading importer and exporter of fresh produce. We are part of an international group of companies and in addition to our sites in The Netherlands, we also have branches in Spain and Germany.

Thanks to longstanding relationships with growers at home and abroad, as well as our own global farming operations, we supply customers in Europe all year round. QPI's customers range across a number of sectors including retail, wholesale, food processing and food service. In addition, some of the products are sold under our own brand, Sensation (aubergines, cucumbers, bell peppers and tomatoes on the vine) and Magic (premium tomatoes).

Due to QPI's on-going success and growth candidates are sought for the following position:

### **(jr.) Account Manager Exotics**

This is an excellent opportunity for a passionate account manager within our Sales department. Together with your colleagues you will work with both our suppliers and customers. As part of the exotic team you will be responsible for selling our exotic products to current and new customers.

Your job responsibilities include:

- Selling of our exotic products to current and new customers (retail, wholesale, foodprocessing and foodservice).
- Monitoring the quality and stock of the Exotics product group and processing orders.
- Monitor the results of the product group and follow market and price developments.
- Ability to make decisions and take responsibility;
- You will report to the Commercial Director/Managing Director and work closely with colleagues of the commercial department, QA/QC, Production and Logistics.

### **Job requirements**

We are looking for candidates with a degree level qualification (bachelor / master), for instance business administration & agribusiness, food & business, HEAO.

Data management, reporting, analytical & numeracy skills are essential alongside problem solving and critical thinking. You should be efficient, accustomed to working in a fast paced environment and have a good eye for detail whilst also contributing to the departments administrative needs.

Working at Q.P.I, means working in an international environment within a multicultural organization. You need to have the capacity to adapt yourself to many different cultures and environments as well as being able to demonstrate good teamwork skills. A high level of autonomy, tenacity and flexibility are also required in this position.

For this position it is mandatory to have an excellent command of Dutch or English, you should be willing to learn Dutch, other language skills (German) are an advantage. Strong computing skills including MS-Office are expected. Possession of driving license B is an advantage.

We offer a position in a young and challenging work environment within an enthusiastic team and a remuneration that matches the level of the position.

If you are you interested in this position and meet the job requirements send your written application, with CV, to [hr@qpi.nl](mailto:hr@qpi.nl)

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For more information you can contact Simone Batist 0174 - 219 145 or visit our website: [www.qpi.nl](http://www.qpi.nl)